

Planning and Budgeting for Success: The Plastics Industry 2007

A look at the key factors impacting on the budgets and performance of UK plastics businesses in 2007

Wed 21st June 2006

Moat House Hotel,
Stoke-on-Trent

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dgreenaway@bpf.co.uk



Timed to coincide with the initiation of your Business plans and their underpinning Budgets for 2007, this Conference provides a guide to the key underlying assumptions and potential factors which could blow your progress off course.

Subjects covered will include:

- ♦ Economic prospects and plastics industry competitiveness
- ♦ Materials Pricing, Supply and Hedging Trends
- ♦ Utilities Costs
- ♦ Insurance Costs
- ♦ Transport Costs
- ♦ Money Management and Risk



Planning and Budgeting for Success

Helping you to Budget for 2007

SESSION 1: Forecasting

CHAIR: Peter Davis

10.00 **Manufacturing and its challenges in 2007**

Keynote Speaker

10.20 **Manufacturing Performance and the UK Economy in 2007**

An overview of the expected performance of the UK Economy in 2007 with emphasis on the performance of manufacturing

Ian Stewart

Merrill Lynch

10.50 **Plastics Raw Materials, the Outlook**

A medium term review of polymer supply, demand and pricing outlook

Roger Green

Nexant

11.20 **BREAK**

SESSION 2: Core Costs

11.40 **Plastics Futures: The Story into 2007**

A review of the Futures Market for Plastics so far and insight into its future development and contract enhancements

Robert Sheldon

London Metals

Exchange

12.10 **Taking the Energy out of Growth**

A look at Energy Price fluctuations—what are the prospects for 2007?

John Hall

JHA Ltd

12.40 **Transportation, the challenges ahead**

A look at the changing structure of the Transport sector and the impact that this will have on all sectors of the plastics industry

Simon Chapman

Freight

Transport

Association

13.10 **LUNCH**

SESSION 3: People and Risk

14.20 **Incentivising the Human Resource**

A look at wage rate movements, how compensation packages are being shaped and developments in pensions and their future budgetary impact

Gordon Clark

Mercer

14.50 **Skills Development - an Essential Cost**

Employer feedback to Cogent SSC highlights a number of critical interventions to improve productivity and performance and enhance the image of the industry

Chris Bayliss

COGENT

15.20 **Insuring Success**

A look at the demands of new regulation and advice on the best practice relating to Insurance procurement

Gordon Lelean

AON

15.50 **Financing Innovation**

An overall examination of risk

Mike McDermott

Barclays

15.50 **Round up: The Political and Economic Challenge Ahead**

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Seminar Outline

This seminar is designed to help plastics businesses plan and budget effectively for 2007. It will examine existing and emerging drivers for plastics manufacturers and explore some of the potential pitfalls for 2007. This seminar analyses key aspects affecting budgeting for plastics businesses and ample time is made available for discussions and for the audience to network, share experience and exchange views on the range of assumptions which could be used.

The programme draws from the knowledge of a range of carefully assembled experts from blue chip companies such as Mercer, Barclays and AON and leading experts from august organisations such as the LME. Chief Economists from Merrill Lynch and The Freight Transport Association will team up with a soon to be announced Key Note Speaker to provide you with a thorough overview of the challenges ahead.

Who Should Attend

The event is designed for Chief Executives, Financial Directors and Senior Management with a responsibility for Planning operating in the plastics manufacturing sector.

Venue:

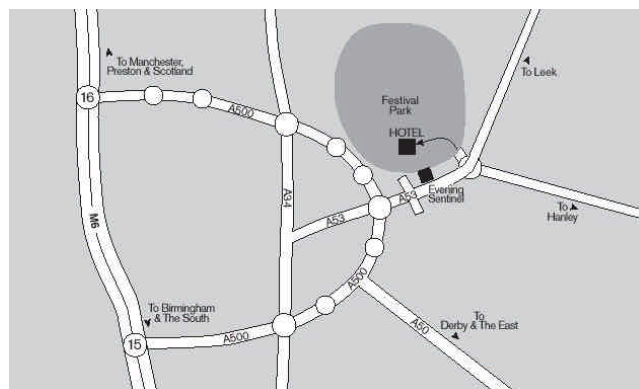
Stoke-on-Trent Moat House
Etruria Hall, Festival Way, Etruria
Stoke-on-Trent ST1 5BQ
Tel: (0870) 2254601

www.bestwestern.co.uk/stokeontrentmoat

Road: M6/Jct 15/16 to A500 to A53 Festival Park

Rail: Stoke-on-Trent Station 2 miles; Etruria Station 1 Mile

Air: Manchester International Airport 35 miles



PRICE:

BPF MEMBERS	—	£190.00 + VAT
NON BPF MEMBERS	—	£290.00 + VAT

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Polymers**



Planning your Performance

An insight into the challenges ahead for the UK Plastics Sector



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REGISTRATION FORM FOR SEMINAR 21st June 2006

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Terms and Conditions

All payments must be completed by the commencement of the seminar. A VAT receipt will be issued on receipt of your payment and forwarded to you together with joining instructions.

Cancellation: If you are unable to attend after having confirmed your registration, please inform us in writing so that your registration maybe transferred to any member of your company.

Refunds: A charge of 20% will be made on written cancellations received before 9 June 2006— No refund will be given after the this date.

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This literature is correct at the time of going to print, however the BPF reserves the right to alter the programme without prior notice.