

OPPORTUNITIES FOR UK PLASTICS COMPANIES IN INDIA

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**Thursday
5th Nov 2009
10.30am**

Venue:

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This event gives UK plastics companies a unique opportunity to meet the industry experts from the UK and India, including the Vice Chairman of the Plastindia Foundation alongside specialists from the UK India Business Council and UKT&I. Delegates will also have a chance to hear presentations from UK companies sharing their experience of the Indian plastics market.

This seminar will provide a unique opportunity to learn from experts and share ideas with fellow plastics industry professionals. All delegates will receive a **FREE MARKET INFORMATION PACK** on the Indian Plastics Market. Due to the support of UK Trade & Investment, the registration fee is just £50 (plus VAT).

SEMINAR PROGRAMME

10.30 Chairman's Introduction and Opening Comments
(Philip Law, Public and Industrial Affairs Director, BPF)

10.35 India an Overview and Business Climate
(Paul Calver, Global Value Chain Specialist for India, UKTI)

- India overview
- India—Global Value Chain Opportunities
- UK T&I assistance for UK exporters companies and Q & A

11.10 The Economic Outlook of India
(Anuj J. Chande, Grant Thornton UK)

- The Macro Economic Environment
- The reality of the Current Economic slowdown in India

11.40 Refreshment Break

11.55 Business environment in India
(Kevin McCole, UK India Business Council)

- Opportunities for UK companies in Emerging Cities in India
- Business Culture and Etiquette and Q & A

12.30 Doing Business in India, First Case Study
(Henry Dickinson, STB Engineering Ltd / Alan Yorke Rotomoulding, Norton Aluminium Ltd)

12.50 Lunch Break

13.50 Overview of the Indian Plastics Industry
(Lal Singh, Vice Chairman, Plastindia Foundation and Managing Director, Fixopan Machines)

- Size of the Market and Likely Future Trends
- Potential for UK companies
- Practical advice on doing business in the Indian plastics industry

14.40 Doing Business in India, Second Case Study
(James Jenkinson, Cinpres Gas Injection)

15.20 Close

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SEMINAR SPEAKERS:

Paul Calver (Global Value Chain Specialist / Advanced Engineering, UK Trade&Investment)

Global Value Chain Specialist helping UK companies increase their global competitiveness by taking advantage of value chain opportunities in low cost economies, with focus on India and China.

Specialist sectors include: aerospace, automotive, advanced materials, capital equipment, design /development services, advanced manufacturing.

Anuj J Chande (Partner and Head of South Asia Group, Grant Thornton)

Anuj has over 30 years professional and commercial experience having worked previously with Coopers & Lybrand, NCR Corporation in USA and Albright & Wilson. Anuj has been recognised as one of Britain's 100 most influential Asians for the second year running on the Asian Power 100 list which is compiled by Carter Andersen in association with the Bank of Scotland.

Kevin McCole (UK India Business Council)

Kevin joined the UK India Business Council in December 2008, after 18 years with the Foreign and Commonwealth Office. His most recent diplomatic posting was as Deputy Head of Mission and Director Trade and Investment for Eastern India, based in Kolkata.

Lal Singh (Vice Chairman, PlastIndia Foundation; Managing Director, Fixopan Machines)

Lal is the Chairman of PlastIndia Foundation's Committee responsible for organising Plastindia exhibition. He is a Managing Director of Fixopan Machines Pvt.Ltd in India and a Director of Casting Consultants Ltd. In his career, Lal held a position of a Vice President of AIPMA, All India Plastic Manufacturers Association as well as a Secretary of the Indian Plastics Institute.

Henry Dickinson (STB Engineering Ltd / Alan Yorke Rotomoulding , Norton Aluminium Ltd)

Henry Dickinson graduated in Metallurgy, Economics & Management from Oxford. He spent eight years running pressure diecasting plants in Singapore, Taiwan and Korea before returning to the UK. He then acquired STB Engineering Ltd in 1997, a manufacturer of bulk powder pneumatic conveying systems for the plastics and food industries. He incorporated Norton Aluminium India Pvt Ltd in 2007 and acquired an 11 acre factory site outside Mumbai in early 2009.

James Jenkinson (Sales Director, Cinpres Gas Injection)

Experienced, multi-lingual company director with a strong international background in precision engineering, plastics machinery and processing technology. James has built up a wealth of knowledge having worked in the international plastics industry for over 20 years.

Please complete your details below and fax back to **0207 457 5045** (or post to BPF, 6 Bath Place, Rivington Street, London, EC2A 3JE) alternatively call Justyna Jaworska on 0207 457 5001 or email jjaworska@bpf.co.uk

Attendee (s) _____

Company name _____

Address _____

Phone _____

Email _____

No. Delegate spaces that you
wish to reserve at **£50** plus VAT

Method of Payment:

☐ Cheque (enclosed)

☐ Visa

☐ MasterCard

☐ Switch

TOTAL _____
(EX VAT)

Credit Card # _____

VAT _____

Security # _____

Exp. date _____

Issue Number _____

TOTAL: £ _____

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