



DATE

Thursday
20th Oct 2011
10.00am

LOCATION

BPF House
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London
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OPPORTUNITIES FOR UK COMPANIES IN INDIA

A BPF SEMINAR



Presentations by....



Grant Thornton

HSBC



CHASE LLP
SOLICITORS

OPPORTUNITIES FOR UK COMPANIES IN INDIA A BPF SEMINAR



This one day event will provide delegates with the opportunity to learn about the Indian plastics industry, the legal aspects of doing business in the market, taxation and getting paid in India. Presentations will be delivered by the leading professionals from Confederation of Indian Industry, India Briefing Centre, HSBC, Grant Thornton LLP and UK India Business Council.

THE SEMINAR PROGRAMME

- 10:00** **Registration & Refreshments**
- 10.20** **Chairman's Introduction**
- 10.30** **India Beckons: A Platform For Future Growth** - *Richard Heald, UK India Business Council*
- 10.50** **Dealing with the Indian Tax Authorities**- *Maurice Von Mertele, Grant ThorntonLLP*
- 11.10** **Tea/Coffee**
- 11.25** **Opportunities in Indian Industry** - *Dr. Gunveena Chadha, Confederation of Indian Industry*
- 11.50** **The Legal Aspects of Doing business in India** - *Manoj Ladwa, MLS Chase*
- 12.30** **Networking Lunch**
- 13.30** **How Business Is Done In India** - *Julian Stretch OBE, India Briefing Centre*
- 14.00** **Getting Paid** - *Chrisoulla Evangelou, HSBC*
- 14.30** **Doing Business in India: UKTI Support**– *Carl Woolf, UKT&I*
- 15.00** **Tea/Coffee**
- 15:15** **Overview of the plastics industry in India** –*TBC*
- 16.00** **Close**

Speaker Biographies



Kevin McCole, Chief Operations Officer, UK India Business Council (UKIBC).

Kevin joined the UK India Business Council in December 2008, after 18 years with the Foreign and Commonwealth Office. His most recent diplomatic posting was as Deputy Head of Mission and Director Trade and Investment for Eastern India, based in Kolkata. His previous postings were in The Netherlands, Malta, and Romania.



Dr. Gunveena Chadha is the Director & Head of the Confederation of Indian Industry (CII)

Gunveena holds a PhD in Economics. Before moving to London to head the Confederation's UK office, she was responsible for CII's work with Latin American and Caribbean countries contributing towards carrying Brand India to the Latin American and Caribbean Region. She has worked on projects on industrial and economic policy development, foreign direct investments in India and has done studies on strategic growth and development. She has been working at the CII since 2009.



Chrisoulla Evangelou, Regional Trade & Supply Chain Manager, HSBC Bank Plc.

Chrisoulla is looking after the South Region. She is a qualified banker and export specialist who has the knowledge and background to support companies who are importing or exporting. She assists importers and exporters in growing their business by providing advice, financial resources and the Bank's international network as assistance.



Julian Stretch OBE, Chairman, India Briefing Centre.

Julian joined the firm's Board in 2007. He was previously retained by the UK's Department of Trade & Industry (UK Trade & Investment) to provide UK companies with advice and assistance in entering and conducting business in India.

From 1995 to 1999 he was Director of International Operations for Vax International Ltd, a British domestic appliance manufacturer. Prior to Vax, he spent 25 years with Rank Xerox Ltd in the UK and overseas. He managed the company's operations in South Asia, Eastern Europe, Russia and the Middle East. Julian established Xerox in India where he set up a manufacturing and marketing joint venture with the Modis. Subsequently with Vax he established a joint venture with Videocon - one of India's leading white goods manufacturers. From 1988 to 1992 he was Chairman of the then British Overseas Trade Board's area advisory group for South Asia. He was awarded the OBE for services to exports in 1992.



Manoj Ladwa, Chief Executive, MLS Chase.

Manoj is a transactional lawyer and advises clients on their investment and strategic decisions. Manoj's specialist areas are structuring international joint ventures and dispute resolution. He is a recognised expert on foreign direct investments in India. He is an accomplished media commentator and is frequently invited to speak at conferences. He has authored over 100 articles and publications. Manoj is also a co-founder of Saffron Chase, a leading India focussed government relations and corporate communications consultancy.

In 2003 he established the London office of the Federation of Indian Chambers of Commerce and served as its head for three years. Manoj served on various trade promotion committees, including those of UKTI and the London Chamber of Commerce.

OPPORTUNITIES FOR UK COMPANIES IN INDIA:

A FOCUS ON SUSTAINABLE MANUFACTURING



For further information please contact the BPF Events Team

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REGISTRATION FORM FOR SEMINAR 20th October 2011 PLEASE FAX OR POST BACK TO THE ABOVE ADDRESS

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Terms and Conditions

All payments must be completed by the commencement of the seminar. A VAT receipt will be issued on receipt of your payment and forwarded as well as joining instructions.

Cancellation: If you are unable to attend after having confirmed your registration, please inform us in writing so that your registration may be transferred to any member of your company.

Refunds: A charge of 20% will be made on written cancellations received before two weeks before the seminar – No refund will be given after the this date.

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This literature is correct at the time of going to print, however the BPF reserves the right to alter the programme without prior notice.

A British Plastics Federation Seminar