



Register online at
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DATE

Tuesday
19th March 2013
10.20am

LOCATION

BPF House
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Rivington Street
London
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PRICE (EXC VAT)

Members £149
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Financing Growth in the Plastics Industry

A BPF SEMINAR

Presentations by ...





Financing Growth in the Plastics Industry

A BPF Seminar

In the current economic climate discovering better and new ways to finance your business and secure funding can make a vital difference to your company. This is your opportunity to discover the tax credits, grants and funds that are available to you and your business as well as listening to what you can expect in 2013 from the banking sector and the best ways to finance growth in your business.

THE SEMINAR PROGRAMME

- 10:20** **Registration & Refreshments**
- 10.50** **Chairman's Introduction** - *Philip Law, British Plastics Federation*
- 11.00** **Banking Overview** - *Phil Bidwell, Barclays*
- *Current trends and issues in banking*
 - *Availability of funding and how to get funding for your business*
- 11.30** **Knowledge Transfer Partnership Grants** - *Dr Phil Fiddaman, University of Hertfordshire*
- *How a Knowledge Transfer Grant can benefit your business and improve your profitability*
 - *Accessing experts who can take your business forward*
 - *How a Knowledge Transfer Grant can improve your performance/business operations*
- 12.00** **Tea/Coffee break**
- 12.15** **R & D Tax Credits** - *Todd McCully, GGTC*
- *Overview of innovation funding: From R & D Tax Credits to patent box, highlighting what is available for 2013*
 - *What your company could be entitled to and how you can get access to the tax credit*
- 13.00** **Networking Lunch**
- 14.00** **Treasury Management and How to Avoid Losses on Your Currency Exchange**
Alex Bennett, Smart Currency
- *Types of finance and how to secure it*
 - *Getting the most out of international payments*
 - *Managing your currency risk effectively*
- 14.30** **Support Available for UK Export Finance** - *Denise Rowley, UK Export Finance*
- *Credit Insurance*
 - *Support for Working Capital*
- 15.00** **Tea/Coffee break**
- 15.15** **Financing Growth** - *Mark Bryant, Business Growth Fund*
- *How your company could benefit from growth capital*
 - *Introduction to the Business Growth Fund*
- 15.45** **Round up and close**

For more information visit www.bpfevents.co.uk

Speakers Biographies

Phil Bidwell, Barclays

Phil Bidwell is Relationship Director within the Manufacturing Transport & Logistics Team. He has worked for 27 years in Barclays, the last 15 of which have been as a manager responsible for business and corporate clients, ranging from start-ups through to those turning over £100m. The past 6 years have been in the MT & L team and prior to that 4 years focusing on the Retail & Wholesale sector.

Mark Bryant, Business Growth Fund

Mark Bryant is a member of the BGF Investment Committee and has over 30 years' experience in Industry, primarily as the Managing Director/CEO of a number of global manufacturing businesses, ranging from instrumentation, sensors to rigid plastic packing, covering sectors from aviation, automotive, process, oil and gas, metrology to personal care. Export throughout the world has been a consistent aspect of all the Companies. Mark has sold a number of the Companies he has led and has successfully integrated bolt on acquisitions.

Mark is based in Edinburgh and supports the investment team nationally to assess the operational capability of investees and works closely with management teams to maximise profitable growth.

Dr Phil Fiddaman, University of Hertfordshire

Prior to joining the University of Hertfordshire (UH) Phil worked as a post-doctoral researcher in applied plant pathology at the University of Nottingham and then went on to the SME Biotech arena with MicroBio Ltd (now Becker Underwood) as a Product Development Manager; one of his roles was as a TCS supervisor for 12 months. Since this introduction to knowledge transfer (KT) Phil has been part of a team of Knowledge Transfer Coordinators (KTCs) at UH for five and a half years and a further 2 years leading the team as a Senior KTC.

More recently Phil has spearheaded the development and successful launch of the University's own KT product, Knowledge for Business (K4B).

Alex Bennett, Smart Currency

Alex kick-started his career in international payments by joining Smart Currency as its very first dedicated Corporate Currency Consultant. Since then, he has quickly progressed to his current role as Head of Corporate Sales, where he oversees a team of seven. Having evolved with the company, Alex has gained in-depth appreciation of all aspects of Smart Currency's operations. In just one of his areas of expertise, plastics manufacturing, he has helped dozens of British firms establish effective risk mitigation strategies and cost-effective currency solutions to help drive operations forward.

Todd McCully, GGTC

Todd has been with GGTC for over two years and is responsible for GGTC's business development through strategic alliances. Trained as a Bachelor of Business at La Trobe University Melbourne (Australia), with majors in Marketing and Management Studies, Todd has worked extensively across all aspects of the R&D model giving him a breadth and depth of knowledge in the scheme that enables him to quickly and expertly identify client claim opportunities as well identifying areas GGTC can significantly maximise the claim value for companies already claiming under the scheme.



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For further information please contact the BPF Events Team

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REGISTRATION FORM FOR SEMINAR 19th March 2013

PLEASE FAX OR POST BACK TO THE ABOVE ADDRESS

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Signature

Terms and Conditions

All payments must be completed by the commencement of the seminar. A VAT receipt will be issued on receipt of your payment and forwarded as well as joining instructions. Please make all cheque payments out to 'The British Plastics Federation'

Cancellation: If you are unable to attend after having confirmed your registration, please inform us in writing so that your registration may be transferred to any member of your company.

Refunds: A charge of 20% will be made on written cancellations received before two weeks before the seminar – No refund will be given after the this date.

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This literature is correct at the time of going to print, however the BPF reserves the right to alter the programme without prior notice.

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