



Opportunities in Indonesia and Vietnam

A BPF Seminar

DATE: 10th November 2015

TIME: 10.00am

LOCATION: Rutland House, 148 Edmund
Street, Birmingham, B3 2JR

CONTACT: Justyna Elliott, BPF Events

EMAIL: jelliott@bpf.co.uk

TEL: +44 (0)207 457 5001

WEB: www.bpfevents.co.uk

PRICE: Members FREE

Non Members £100

PRESENTATIONS FROM:



UK Trade
& Investment

UK-ASEAN
BUSINESS COUNCIL



EMBASSY OF VIETNAM
IN THE UK



BRITISH
BUSINESS
GROUP
VIETNAM



SQUIRE
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BPF
British Plastics Federation

exportto



Opportunities in Indonesia and Vietnam - A BPF Seminar

The British Plastics Federation would like to invite UK firms to a seminar on Opportunities in South East Asia - Focus on Indonesia and Vietnam aimed at those in the plastics industry who are interested in doing business in the region or are currently doing so and would like to meet the experts from the market.

With British Pavilions at upcoming exhibitions in Indonesia and Vietnam, we are pleased to provide a platform for a discussion and knowledge exchange.

SEMINAR PROGRAMME:

Morning Session

- 10.00 Registration & Refreshments**
- 10.20 Chairman's Introduction**
- Philip Law, British Plastics Federation
- 10.30 Indonesia - Overview and its economy**
- Hastin Dumadi, Embassy of Indonesia, London
- 10.50 Indonesia - Opportunities in industry sectors**
- Chris Wren, British Chamber of Commerce Indonesia
- 11.10 South East Asia - Overview**
- Ross Hunter, ASEAN Business Council
- 11.30 Tea and Coffee Break**
- 11.50 Compliance with export controls and financial sanctions**
- Aline Doussin, Squire Patton Boggs
- 12.30 Networking Lunch**

Afternoon Session

- 13.30 UKT&I assistance to exporters**
- Patrick MCaron, UKTrade & Investment West Midlands
- 13.45 Vietnam - Overview and its economy**
- Huy Pham, Embassy of Vietnam in the UK
- 14.15 Vietnam - Opportunities in industry sectors**
- Wai-Kit-Ho, British Business Group Vietnam
- 14.45 Finding the right distributor**
- Colin Jones, The Export to Group
- 15.15 BPF export activities**
- Stephen Hunt, British Plastics Federation
- 15.30 Tea/Coffee and Close**

***** All Delegates will receive a *FREE Report on the plastics market in Indonesia and Vietnam***

Speakers



Ross Hunter, Executive Director, UK-ASEAN Business Council

Ross leads the UKABC. Its purpose is to facilitate a step change in the level of trade between the UK and Southeast Asia, and through this contributing towards UKTI's ambition to support 50,000 SMEs and increase UK exports to £1trn by 2020.



Aline Doussin, Squire Patton Boggs

Aline Doussin is a senior associate at Squire Patton Boggs in the Regulated Industries department specialising in International Trade (including export control and sanctions), EU Regulatory and Public Policy. Aline's experience is derived from her similar previous position in a major international law firm, and from her former roles at the World Trade Organization (WTO) in Geneva and as an in-house lawyer in Japan Tobacco International (JTI).



Huy Pham, Embassy of Vietnam in the UK

Born in Hanoi in 1981, the capital of Vietnam. After graduating from National Economic University, Huy came to the UK for further studying and obtained MBA - International Business degree in 2008. In Vietnam, Huy held a position of a Deputy Head of Vision at the European Market Department, Ministry of Industry and Trade. Since 2014 he has held a position as Third Secretary at the Vietnam Embassy in the UK.



Chris Wren, Executive Director, British Chamber of Commerce Indonesia

Born in Crosby, Liverpool in 1961, Chris Wren has been in Indonesia for 20 years. Since 1998, he has been involved in consulting relating to HR Development and post-graduate education. In recent years, Chris was International Development Consultant at London School of Public Relations, acted as Commercial Director for President University and set up the President Business Institute. Chris was Managing Director of the South East Asia Business Institute (SEABI), which acts as a 'relationship and marketing manager' for British education institutions and training organizations seeking to enter, or further establish themselves in the Indonesian market. Chris resigned this position to take on the role of heading-up the BritCham Executive Office in April 2008.



Patrick McCarron, UKTI West Midlands

UK Trade & Investment (UKTI) is the Government department which helps UK companies to export goods and services around the world. With representatives in over 100 different markets, UKTI offers access to a network of specialist global contacts. Experienced international trade advisers provide support to businesses across the UK. UKTI's support programmes include local workshops and seminars, assistance attending overseas trade fairs and a programme of events throughout the year which regularly reaches thousands of businesses.



Wai-Kit-Ho, Executive Director, British Business Group Vietnam

Prior to the BBGV, Wai spent ten years as a British Diplomat serving in Baghdad, Hanoi and Ho Chi Minh City. In his earlier career, he gained experience in both banking and IT sectors. He is currently studying a part-time Global MBA at Manchester Business School.



Hastin Dumadi, Economic officer, Embassy of Indonesia, London

Before assuming her post in London, Hastin was assigned as an Assistant Deputy Director in the Directorate for Inter-Regional Cooperation of Asia Pacific and Africa Affairs from 2004-2006, a political officer at the Embassy of Indonesia in Washington D.C from 2006- early 2010. From 2010 - 2013, she was assigned to the Office of the Indonesian Foreign Minister covering Economic and Development. Hastin went to school at the Gadjah Mada University in Indonesia, and earned a Bachelor of Arts in 2000. She then went on to study at Monash University, Australia where she was awarded a Master of Diplomacy and Trade in 2004.

EVENT REGISTRATION

NAME:

ORGANISATION:

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METHOD OF PAYMENT:

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Cheque enclosed

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Credit card (Visa, Mastercard, Switch)

Card No.:

Security No.:

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NO. OF DELEGATES:

DELEGATES NAMES:

PRICE PER DELEGATE £100 (Excl. VAT)

Total (excl VAT) £

VAT (20%) £

TOTAL: £

CARDHOLDER'S ADDRESS

SIGNATURE

British Plastics Federation is organising UK Pavilions at the following exhibitions in South East Asia - contact us if you want to join the Group. For other Trade Shows with British Pavilion visit www.bpfevents.co.uk

Plastics & Rubber Indonesia

18 - 21 November 2015, Indonesia, Jakarta

- Grants of £2,500 for eligible UK exhibitors
- 12,000 visitors and 650 exhibitors from 30 countries
- Quick facts: World's 10th largest economy, 4th most populous with consumption of plastics 17kg/pp and growing at a rate of 6.1%



Plastics & Rubber Vietnam

1 - 3 March 2016, Vietnam, Ho Chi Minh

- Grants of £2,500 for eligible UK exhibitors
- 7,100 visitors and 152 exhibitors from 19 countries
- Quick facts: Industry growth 7%, domestic output growth from 1,880 mt in 2007 to 4,500 mt in 2012, consumption 23.2 kg/pp in 2006 - 42 kg/pp in 2012

